# SEMESTER – I

| CODE      | COURSE TITLE                     |
|-----------|----------------------------------|
| 18CPUC101 | COOPERATION: THEORY AND PRACTICE |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Core     | 25  | 75  | 72 | 3 | - | 4      |

# **Preamble**

To Provide students with an understanding on the concept, principles, thoughts of cooperation and history of cooperative movement in India and Abroad

# **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement   | Knowledge Level |
|--------------|--|-----------------|
| CO1          | Understand the history and principles of cooperation   | K1              |
| CO2          | Compare different schools of thought on cooperatives   | K2              |
| CO3          | Analyze the key differences between cooperatives and other economic systems and its benefits | К3              |
| CO4          | Understand evolution of cooperation in foreign countries                                     | K1, K2          |
| CO5          | Identify the various commissions and committees of cooperatives in India                     | К3              |

| Mapping with Programme Outcomes |     |     |     |     |     |  |
|---------------------------------|-----|-----|-----|-----|-----|--|
| COs                             | PO1 | PO2 | PO3 | PO4 | PO5 |  |
| CO1                             | S   | M   | S   | M   | S   |  |
| CO2                             | S   | M   | S   | S   | M   |  |
| CO3                             | S   | M   | S   | M   | S   |  |
| CO4                             | S   | M   | S   | M   | M   |  |
| CO5                             | S   | L   | M   | L   | S   |  |

UNIT I (16 hrs.)

Cooperation: Meaning and Definition, Features, Values of Cooperation – Principles of Cooperation: Evolution of Cooperative Principles - Rochdale Principles – Reformulation of Principles of Cooperation by ICA 1937, 1966, Restatement of Cooperative Identity – Detailed study of Principles of Cooperation.

UNIT II (16 hrs.)

Schools of Thoughts on Cooperatives: Pre- Rochdale Cooperative thought: Thought of Robert Owen, Dr.William King and Charles Fourier - Post – Rochdale Cooperative thought: Raiffiesen and Schultz.

UNIT III (15 hrs.)

Cooperative and other forms of Economic System: Capitalism, Socialism and Cooperation – Cooperation as a Balancing sector – Benefits of Cooperation-Mixed Economy-Role of Cooperatives in Mixed Economy.

UNIT IV (12 hrs.)

Cooperatives in Foreign Countries: Cooperative Credit Movement in Germany – Consumer Cooperatives in UK and Sweden – Dairy Cooperatives in Denmark - Farming Cooperatives in Isreal.

UNIT V (16 hrs.)

Cooperative Movement in India: Pre-Independence era with special reference to Maglacon Committee and Planning Commission and post-Independence era –All India Rural Credit Survey Committee (AIRCSC), All India Rural Credit Review Committee (AIRCRC), CRAFICARD (Sivaraman Committee) and Vaidhyanathan Committee (ST- 2004) Report of the expert committee to examine three tier (Short Term Cooperative Credit Structure).

#### **Text Books**

| Sl.No. | <b>Author Name</b> | Title of the Book                                | Publisher                          | Year and Edition               |
|--------|--------------------|--|------------------------------------|--------------------------------|
| 1.     | Hajela T. N.       | Cooperation Principles,<br>Problems and Practice | Ane Books Pvt.<br>Ltd., New Delhi. | 2016, 8 <sup>th</sup> Edition. |
| 2.     | Mathur B.S.        | Co-operation in India                            | Sahitya Bhawan                     | 1999, 1 <sup>st</sup> Edition. |

### **Reference Books**

| Sl.No. | <b>Author Name</b>                        | Title of the Book                               | Publisher                     | Year and Edition                          |
|--------|---|---|-------------------------------|---|
| 1.     | Abdul Kuddus K.A.,<br>Zahir Hussain A. K. | Theory, Law and Practice of Cooperative Banking | Limra Publications, Chennai.  | 2017, 4 <sup>th</sup> Revised<br>Edition. |
| 2.     | Krishnaswamy O.R. and Kulandaiswamy V.    | Cooperation Concept and<br>Theory               | Arudra Academy,<br>Coimbatore | 2000, 1 <sup>st</sup> Edition.            |

#### Web Resources

https://www.slvrec.com/content/7-cooperative-principles

www.eleutera.org/wp-content/uploads/2015/07/The-Evolution-of-Cooperation.pdf

https://www.shmoop.com/economic-systems/types.html

http://ageconsearch.umn.edu/bitstream/27233/1/35020034.pdf

### **Pedagogy**

Lecture, Seminar and Power Point Presentation

# SEMESTER – I

| CODE      | COURSE TITLE              |
|-----------|---------------------------|
| 18CPUC102 | PRINCIPLES OF ACCOUNTANCY |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Core     | 25  | 75  | 86 | 4 | - | 4      |

# **Preamble**

To make the students understand and apply the basic concept of accounting in the preparation of financial statements

# **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement  | Knowledge Level |
|--------------|---|-----------------|
| CO1          | Conceptualize the basics of accounting and book-keeping                                   | K1              |
| CO2          | Identify and apply the accounting rules   | K2              |
| CO3          | Apply the accounting rules in determining financial results                               | К3              |
| CO4          | Understand the basis for calculation of Interest  | K2              |
| CO5          | Apply accounting procedures in consignment, joint venture and non - trading organisations | К3              |

| <b>Mapping with</b> | Mapping with Programme Outcomes |     |     |     |     |  |  |
|---------------------|---------------------------------|-----|-----|-----|-----|--|--|
| COs                 | PO1                             | PO2 | PO3 | PO4 | PO5 |  |  |
| CO1                 | M                               | M   | S   | S   | S   |  |  |
| CO2                 | S                               | M   | S   | S   | S   |  |  |
| CO3                 | S                               | M   | S   | S   | S   |  |  |
| CO4                 | S                               | M   | S   | S   | S   |  |  |
| CO5                 | S                               | S   | S   | S   | S   |  |  |

UNIT I (20 hrs.)

Introduction of Accountancy: Need for Accounting, Definition –Book keeping - Accounting Concept and Conventions- Objectives, limitations, Methods of Accounting – Journal - Ledger-Subsidiary Books - Cash Book - Different types of Cash Books.

UNIT II (16 hrs.)

Preparations of Trial balance: Final accounts – Uses, Closing entries - Capital and Revenue items - Trading Account, Profit and Loss Account, Balance Sheet-Adjusting entries (Problem).

UNIT III (18 hrs.)

Errors: Meaning-Types of errors and their rectification - Bank Reconciliation Statement - Meaning - Methods of preparation of Bank Reconciliation statement (Problem).

UNIT IV (18 hrs.)

Bills of Exchange: Definition, Features, Advantages, Types of Bills of Exchange-Account Current-Meaning, Definition, uses - procedure for Calculating Days of Interest, Preparation Account Current - Average Due Date: Meaning, Uses, Determination of Due Date, Basis for calculation of Interest. (Problem)

UNIT V (18 hrs.)

Consignment Account: Meaning-, Features, Important terms, Distinction between Sale and Consignment, Joint Venture - Accounts of Non-Trading Concerns: Receipts and Payments Account - Income and Expenditure Account, –Balance Sheet (Problem).

Distribution of Marks: 40% Theory, 60% Problems.

### **Text Books**

| Sl.No. | <b>Author Name</b>          | Title of the Book    | Publisher               | Year and Edition                          |
|--------|-----------------------------|----------------------|-------------------------|---|
| 1.     | Maheswari. S.N. and         | Accounting for       | S. Chand &              | 2018, 4 <sup>th</sup> Edition.            |
|        | Suneel Maheswari            | Management           | Company Ltd.            |   |
| 2.     | Reddy T.S. and<br>Murthy A. | Financial Accounting | Margham<br>Publications | 2009, 6 <sup>th</sup> Revised<br>Edition. |

#### **Reference Books**

| Sl.No. | Author Name           | Title of the                              | Publisher                  | Year and Edition                |
|--------|-----------------------|---|----------------------------|---------------------------------|
|        |                       | Book                                      |                            |                                 |
| 1.     | Pillai and Bhagavathi | Fundamentals<br>of Advanced<br>Accounting | S. Chand & Company<br>Ltd. | 2010, 3 <sup>rd</sup> Edition.  |
| 2.     | Shukla.M.C & Grewal   | Advanced<br>Accountancy                   | Sahitya Bhawan             | 2000, 13 <sup>th</sup> Edition. |

## **Web Resources**

https://www.tutor2u.net/business/reference/accounting-concepts-and-conventions http://businessandmanagementstudies.blogspot.in/2013/02/meaning-and-types-of-accounting-errors.html

## **Pedagogy**

Lecture, Seminar, Quiz and Assignment

# SEMESTER – I

| CODE      | COURSE TITLE          |
|-----------|-----------------------|
| 18CPUA101 | BUSINESS ORGANISATION |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Allied   | 25  | 75  | 72 | 3 | - | 5      |

# Preamble

To enable the students to learn the scope of business organization, its forms, functions and management

# **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement   | Knowledge Level |
|--------------|--|-----------------|
| CO1          | Know the various forms of business organizations   | K1              |
| CO2          | Make out the sources of finance available for different organization                       | K2              |
| CO3          | Gain knowledge on Starting of a new business and factors involved in locating the business | K2              |
| CO4          | Analyze ethical behavior and social responsibility in business endeavors                   | К3              |
| CO5          | Assess the impact of the external environment on the business enterprises                  | К3              |

| Mapping with | Mapping with Programme Outcomes |     |     |     |     |  |  |
|--------------|---------------------------------|-----|-----|-----|-----|--|--|
| COs          | PO1                             | PO2 | PO3 | PO4 | PO5 |  |  |
| CO1          | M                               | M   | S   | S   | S   |  |  |
| CO2          | S                               | S   | S   | M   | S   |  |  |
| CO3          | S                               | S   | S   | M   | M   |  |  |
| CO4          | S                               | M   | M   | M   | M   |  |  |
| CO5          | S                               | M   | M   | M   | M   |  |  |

UNIT I (18 hrs.)

Business: Meaning, Definition, Objectives, Essential Characteristics of Business – Types – Qualities of A Good Businessman – Meaning of Business Organisation – Forms of Business Organization: Sole Trading Concern, Partnership Firms, Partnership Deed - Contents of Partnership Deed, Joint Hindu Family Firm, Joint Stock Company, Cooperative Institutions -Public Utilities – Characteristics of Ideal form of Business Organisation.

UNIT II (15 hrs.)

Company Organisation: Definition, Characteristics, Distinction between a Company and a Partnership Firm – Kinds of Companies – Merits and Drawbacks – Company Promotion: Types of Promoters – Steps in Promotion – Incorporation of a Company.

UNIT III (13 hrs.)

Management of Company Organisation: Shareholders – Board of Directors – Powers and Functions, Composition Function of Directors – Chief Executives – Managing Directors – Legal Restrictions – Provisions in the Act.

UNIT IV (15 hrs.)

Methods of Raising Finance: Issue of Shares – Debentures – Assistance from Industrial Finance Institution – Borrowing from Banks – Stock Exchange: Meaning, Characteristic Features, Functions – Investors and Speculators - Kinds of Speculators.

UNIT V (14 hrs.)

Business Combination – Meaning, Objectives, Causes, Types, Merits and demerits.

#### **Text Books**

| Sl.No. | Author Name                | Title of the Book                    | Publisher                        | Year and Edition                |
|--------|----------------------------|--------------------------------------|----------------------------------|---------------------------------|
| 1.     | Kathiresan and Dr.V. Radha | Business Organisation                | Prasanna Publishers,<br>Chennai. | 2014, 1 <sup>st</sup> Edition.  |
| 2.     | Shukla. M.C                | Business Organisation and Management | S. Chand &<br>Company Ltd.,      | 2001, 18 <sup>th</sup> Edition. |

# Reference Books

| Sl.No. | <b>Author Name</b>              | Title of the Book                                    | Publisher                   | Year and<br>Edition                |
|--------|---------------------------------|--|-----------------------------|------------------------------------|
| 1.     | Sharma R.K.,<br>Shashi K. Gupta | Business Organisation and<br>Management              | Kalyani<br>Publishers       | 2015, 4 <sup>th</sup><br>Edition.  |
| 2.     | Bhusan.Y                        | Fundamentals of Business Organisation and Management | S. Chand &<br>Company Ltd., | 2008, 19 <sup>th</sup><br>Edition. |

## **Web Resources**

http://www.commercepk.com/main-characteristics-of-business/

http://www.lawsofbusiness.com/2016/12/different-kinds-of-companies.html

https://www.quabbala.co.uk/5-methods-of-raising-finance-for-businesses/

http://kalyan-city.blogspot.in/2010/11/what-is-stock-exchange-its-definitions.html

## **Pedagogy**

Lecture, Role Playing, Seminar and Power Point Presentation

### **SEMESTER - II**

| CODE      | COURSE TITLE                    |
|-----------|---------------------------------|
| 18CPUC203 | COOPERATIVE FINANCE AND BANKING |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Core     | 25  | 75  | 72 | 3 | - | 4      |

# **Preamble**

To make the students understand the basic agricultural and non-agricultural cooperative credit system in India

# **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement   | Knowledge Level |
|--------------|--|-----------------|
| CO1          | Understand the structure of cooperative credit and loaning procedure                                 | <b>K</b> 1      |
| CO2          | Understand the constitution and functions of short term and medium term cooperative credit structure | K2              |
| CO3          | Understand the constitution and functions of PCARDB and SCARDB                                       | K2, K3          |
| CO4          | Understand the constitution and functions of non agricultural cooperative credit system              | K2, K3          |
| CO5          | Gain knowledge on cooperative credit movement in India and recent trends in cooperative banking      | K2              |

| Mapping with | Mapping with Programme Outcomes |     |     |     |     |  |  |
|--------------|---------------------------------|-----|-----|-----|-----|--|--|
| COs          | PO1                             | PO2 | PO3 | PO4 | PO5 |  |  |
| CO1          | S                               | M   | S   | M   | S   |  |  |
| CO2          | S                               | M   | M   | M   | M   |  |  |
| CO3          | S                               | M   | S   | S   | S   |  |  |
| CO4          | S                               | M   | S   | S   | S   |  |  |
| CO5          | S                               | M   | S   | S   | S   |  |  |

S- Strong; M-Medium; L-Low

**Syllabus** 

UNIT I (16 hrs.)

Agricultural Co-operative Credit: Classification in India – Co-operative Banking Structure – Principles of Good Lending System – Primary Agricultural Co-operative Credit Societies: Constitution and Working – Business Development Plans and Loan Operation - Linking of Credit with Marketing.

UNIT II (15 hrs.)

District and State Co-operative Banks: Constitution, Management, Structure and Working – Mobilization of deposits –Lending Operations –NPA - Recovery Management - MoU with PACCS for Business Development Plans.

UNIT III (15 hrs.)

Long Term Credit: Need for long term finance for agriculture – Need for a separate Agency for providing long term agricultural finance – Constitution and Working of Primary and State Cooperative Agriculture and Rural Development Banks.

UNIT IV (13 hrs.)

Non-Agricultural Credit Cooperatives: Constitution and Working of Urban Co-operative Banks, Employees Co-operative Thrift and Credit Societies, Co-operative Housing Societies and Industrial Co-operative Banks.

UNIT V (16 hrs.)

**RBI - NABARD – NCDC and Co-operative Banking** – Banking Regulation Act as Applicable to Cooperative Banks (1966) – Recent trends – Technology adoption - Core Banking – Challenges to Cooperatives in Globalised Era.

## **Text Books**

| Sl.No. | Author Name                                  | Title of the Book                                  | Publisher                    | Year and<br>Edition                          |
|--------|--|--|------------------------------|--|
| 1.     | Abdul Kuddus<br>K.A., Zahir<br>Hussain A. K. | Theory, Law and Practice of<br>Cooperative Banking | Limra Publications, Chennai. | 2017, 4 <sup>th</sup><br>Revised<br>Edition. |

## **Reference Books**

| Sl.No. | <b>Author Name</b>           | Title of the Book              | Publisher               | Year and                          |
|--------|------------------------------|--------------------------------|-------------------------|-----------------------------------|
|        |                              |                                |                         | <b>Edition</b>                    |
| 1.     | Bedi R.D                     | Theory, History and Principles | R. Lall Book            | 2000, 1 <sup>st</sup>             |
|        |                              | of Cooperation                 | Depot                   | Edition.                          |
| 2.     | Mathur B .S                  | Cooperation in India           | Sahitya Bhawan          | 1999, 3 <sup>rd</sup><br>Edition. |
| 3.     | Nakkiran and John<br>Winfred | Cooperative Banking in India   | Rainbow<br>Publications | 1988, 1 <sup>st</sup><br>Edition. |

### **Web Resources**

http://co-operative.ozg.in/2012/07/types-function-of-cooperative-banks-in.html

https://rbidocs.rbi.org.in/rdocs/Publications/PDFs/BANKI15122014.pdf

https://www.bayt.com/en/specialties/q/146829/what-are-good-principles-of-lending/

## **Pedagogy**

Lecture, Quiz, Seminar and Power Point Presentation

#### **SEMESTER - II**

| CODE      | COURSE TITLE         |
|-----------|----------------------|
| 18CPUC204 | FINANCIAL ACCOUNTING |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Core     | 25  | 75  | 86 | 4 | - | 4      |

# **Preamble**

To make the students understand and apply different systems of financial accounting

# **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement  | Knowledge Level |
|--------------|---|-----------------|
| CO1          | Understand the basic accounting concepts of financial accounting and depreciation in accounting | K1              |
| CO2          | Understand and practice of Self- Balancing Ledger System  | K2              |
| CO3          | Prepare statement of affairs and calculate profit   | K3              |
| CO4          | Apply departmental accounting and branch accounting   | K3              |
| CO5          | Maintain books of accounts under hire purchase system   | K2              |

| Mapping with | Mapping with Programme Outcomes |     |     |     |     |  |  |  |
|--------------|---------------------------------|-----|-----|-----|-----|--|--|--|
| COs          | PO1                             | PO2 | PO3 | PO4 | PO5 |  |  |  |
| CO1          | S                               | M   | S   | S   | S   |  |  |  |
| CO2          | S                               | M   | S   | S   | S   |  |  |  |
| CO3          | S                               | M   | S   | S   | S   |  |  |  |
| CO4          | S                               | M   | S   | S   | S   |  |  |  |
| CO5          | S                               | M   | S   | S   | S   |  |  |  |

S- Strong; M-Medium; L-Low

**Syllabus** 

UNIT I (19 hrs.)

Financial Accounting: Meaning, Objectives, Components, Difference between Financial Accounting, Cost Accounting and Management Accounting. Depreciation: Meaning, Causes, Methods- Straight Line Method, Written Down Value Method, Annuity, Revaluation and Depletion.

UNIT II (18 hrs.)

Self Balancing Ledgers: Meaning and Advantages – Accounting aspects – Transfers.

UNIT III (16 hrs.)

Single Entry System: Meaning and Features – Statement of Affairs and Conversion Method.

UNIT IV (19 hrs.)

Department Accounts – Transfers at Cost or Selling Price – Branch Excluding Foreign Branches-Problems in Dependent Branch: Stock and Debtors System, Debtors System.

UNIT V (18 hrs.)

Hire Purchase and Installment System including hire purchase trading account – Goods on Sale or return.

Distribution of Marks: 40% Theory, 60% Problems.

#### Text Rooks

|        | <del></del>        |                      |              |                               |
|--------|--------------------|----------------------|--------------|-------------------------------|
| Sl.No. | <b>Author Name</b> | Title of the Book    | Publisher    | Year and Edition              |
| 1.     | Reddy T.S. &       | Financial Accounting | Margham      | 2014, 7 <sup>th</sup> Revised |
|        | Murthy A.          |                      | Publications | Edition.                      |
|        |                    |                      |              |                               |

# **Reference Books**

| Sl.No. | Author Name             | Title of the Book       | Publisher                  | Year and<br>Edition                |
|--------|-------------------------|-------------------------|----------------------------|------------------------------------|
| 1.     | Jain S.P. & Narang K.L. | Financial Accounting    | Kalyani Publishers         | 2016, 13 <sup>th</sup><br>Edition. |
| 2.     | Jain and Narang         | Advanced<br>Accountancy | S. Chand & Company<br>Ltd. | 2014, 10 <sup>th</sup><br>Edition. |
| 3.     | Shukla M.C.             | Advanced<br>Accountancy | S. Chand & Company<br>Ltd. | 2000, 13 <sup>th</sup><br>Edition. |

# **Web Resources**

https://www.mheducation.co.uk/he/chapters/0077108086.pdf

http://basic college accounting.com/2010/11/what-are-the-advantages-and-disadvantages-of-having-self-balancing-ledgers/

### Pedagogy

Lecture, Seminar and Assignment.

| CODE      | COURSE TITLE       |
|-----------|--------------------|
| 18CPUA202 | BUSINESS ECONOMICS |

| Category | CIA | ESE | L  | T | P | Credit |
|----------|-----|-----|----|---|---|--------|
| Allied   | 25  | 75  | 72 | 3 | - | 5      |

# Preamble

To make the students understand the concepts of economic analysis and application of knowledge in business decision making process

## **Course Outcomes**

Upon the successful completion of the course, students will be able to

| CO<br>Number | CO Statement  | Knowledge Level |
|--------------|---|-----------------|
| CO1          | Know the elementary Principles of Economics and Business Economics                | K1              |
| CO2          | Understand the theories of consumer behavior and pricing                          | K2              |
| CO3          | Gain the knowledge on marginal productivity theory and International Trade Policy | К3              |
| CO4          | Apply the concept of equilibrium to both in micro and macro economics             | K3              |
| CO5          | Identify the impact of Globalization in Indian Economy                            | K2              |

| <b>Mapping with</b> | Mapping with Programme Outcomes |     |     |     |     |  |  |  |
|---------------------|---------------------------------|-----|-----|-----|-----|--|--|--|
| COs                 | PO1                             | PO2 | PO3 | PO4 | PO5 |  |  |  |
| CO1                 | S                               | M   | M   | S   | M   |  |  |  |
| CO2                 | S                               | M   | M   | S   | S   |  |  |  |
| CO3                 | S                               | S   | S   | S   | S   |  |  |  |
| CO4                 | S                               | M   | S   | M   | M   |  |  |  |
| CO5                 | S                               | M   | M   | S   | S   |  |  |  |

UNIT I (12 hrs.)

Economics: Definition - Micro and Macro Economics - Characteristics, Scope and Differences.

UNIT II (17 hrs.)

Theory of Consumer Behavior: Marginal Utility Analysis – The Law of Diminishing Marginal Utility – Utility Analysis of Demand - Marginal Utility Approach and Indifference Curve Approach – Elasticity of Demand.

UNIT III (16 hrs.)

Pricing: Perfect Competition - Monopoly - Monopolistic Competition - Oligopoly and Duopoly. - Price & Output Determination.

UNIT IV (15 hrs.)

Determination of Rent, Wage, Interest and Profit – Ricardian Theory of Rent – Marginal Productivity Theory of Wages - Loanable Funds Theory – Marginal Productivity Theory of Profit.

UNIT V (15 hrs.)

Trade: Trade Policy – International Trade – Balance of Trade and Payment – Strategic Alternatives – Merger, Take over, Joint Venture, Basic concepts of SEZ (Special Economic Zone). World Trade Organization (WTO), International Monetary Fund (IMF) and Impact of Globalization in an Indian Economy.

## **Text Books**

| Sl.No. | <b>Author Name</b> | Title of the Book  | Publisher     | Year and Edition              |
|--------|--------------------|--------------------|---------------|-------------------------------|
| 1.     | Sankaran S.        | Business Economics | Margham       | 2013, 4 <sup>th</sup> Revised |
|        |                    |                    | Publications, | Edition.                      |
|        |                    |                    | Chennai.      |                               |

## Reference Books

| Sl.No. | Author Name                   | Title of the Book  | Publisher                                  | Year and<br>Edition               |
|--------|-------------------------------|--------------------|--|-----------------------------------|
| 1.     | Aryamala T                    | Business Economics | Vijay Nicole Imprints<br>Pvt. Ltd. Chennai | 2014, 4 <sup>th</sup><br>Edition. |
| 2.     | Sundharam,<br>K.P.M.Sundharam | Business Economics | Sultan Chand & Sons                        | 2010, 5 <sup>th</sup><br>Edition. |
| 3.     | Alok Srivastava               | Business Economics | Kitab Mahal                                | 2004, 1 <sup>st</sup><br>Edition. |

## **Web Resources**

https://www.scribd.com/document/198825379/Characteristics-of-Business-Economics1

https://www.marketing91.com/types-of-pricing/

https://businessjargons.com/theories-of-wage-determination.html

https://www.wto.org/english/thewto\_e/whatis\_e/whatis\_e.htm

## **Pedagogy**

Lecture, Group Discussion, Seminar and Power Point Presentation.